

# **NSW - JAPAN ENGAGEMENT: A SHARED RECOVERY**

NSW TREASURY

29<sup>th</sup> July 2020





# GEOFF ROBERTS AM

## GLOBAL HEAD OF RELATIONSHIPS

NSW TREASURY

# Agenda

**Welcome remarks**

**Acknowledgement from Consul General of Japan in Sydney**

**Welcome from NSW Government**

**Session 1: NSW and Japan – Strong partners**

**Session 2: NSW's economic and business outlook**

**Session 3: Opportunities within NSW's priority precincts**

**Conclusion**



MASAHIKO KIYA

CONSUL GENERAL

CONSULATE-GENERAL OF JAPAN



# STUART AYRES MP

Minister for Jobs, Investment, Tourism &  
Western Sydney

Welcome from NSW Government



# TIM REARDON

## SECRETARY

DEPARTMENT OF PREMIER AND CABINET

**Session 1: NSW and Japan – Strong partners**

# NSW & Japan: Strong partners

## A shared recovery

- NSW and Japan are strong partners, with a genuine and lasting friendship.
- Investment into NSW from high-quality businesses will play a vital role in our long-term economic recovery
- NSW has much to offer and is an ideal destination due to our extensive pipeline of investment opportunities, high standard of living, high credit rating and regulatory environment.
- As we look to the future, there are many areas of opportunity for Japanese businesses to invest in NSW

# Opportunities for Japanese participation and investment

## Sectors of strength

- Healthcare
- Technology and innovation
- Renewable energy
- Infrastructure
- Advanced manufacturing



# Premier's Six Point Plan for economic recovery

1. Government is rolling out a **\$100 billion infrastructure pipeline**:
2. Planning reforms and precincts to **help grow world-leading industries**
3. Review of education, vocational education and training systems to ensure our young people are ready for the jobs of the future
4. Focus on **digitisation** creating opportunities from telehealth to cybersecurity
5. NSW to be **a hub of advanced manufacturing** with strong local supply chains
6. **Dynamic Federal-State Relations** in response to COVID-19

# Lighthouse Precincts

Places that drive innovation and business by removing barriers, improving planning and encouraging investment



- Our Lighthouse Precincts in NSW include:
  - › Western Sydney Aerotropolis
  - › Westmead Health and Innovation Precinct
  - › Tech Central
  - › Parkes Special Activation Precinct
  - › Wagga Wagga Special Activation Precinct



# KIM CURTAIN

Deputy Secretary, Jobs, Investment &  
Tourism

Session 2: Economic Update

*Co-ordinated response with the Australian Government and industry and community groups allowed NSW Government to rapidly roll out more than*  
**\$13.6 BILLION IN STIMULUS MEASURES:**



**\$800 million funding boost for NSW Health to respond to COVID-19.**



**\$25 million to fund medical research and vaccine trials for COVID-19.**



**\$1 billion to support direct employment opportunities and retraining through the Working for NSW fund.**



**\$440 million Land Tax Relief Package, providing land tax discounts for eligible landlords to support tenants.**



**\$250 million to employ additional cleaners for public-owned infrastructure, including transport and schools as part of Working for NSW Fund.**



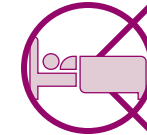
**\$80 million to help most vulnerable, incl. funding for preventing homelessness, and supporting charities.**



**\$200 million plus to support bushfire affected landholders to rebuild crown land fences.**



**\$46 million to support the forestry industry to replant forests, rebuild lost infrastructure and expand nurseries.**



**\$20 million for temporary emergency accommodation for international students.**



**Support measures for universities including loan guarantee, payroll tax deferral and access to medial research funds.**



**\$50 million Rescue and Restart package for NSW arts and cultural organisations.**



**\$395 million economic stimulus package to safeguard council jobs, local services and infrastructure.**



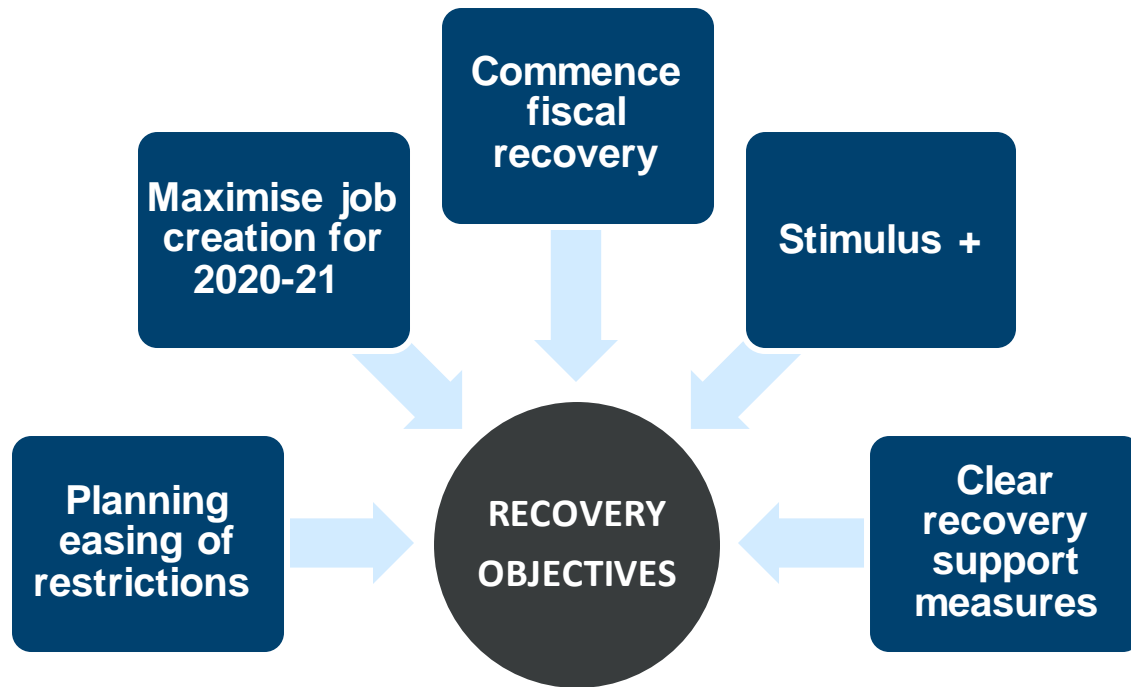
**\$420 million in workers compensation premium reductions and waivers to help businesses and workers.**



**\$750 million Small Business Support Fund for grants up to \$10,000 for eligible small businesses.**

***NSW Government implemented a suite of payroll tax relief measures as well as providing direct financial assistance to businesses to relieve cash flow pressures.***

*Through targeted support measures, NSW is in a prime position to make a*  
**DYNAMIC RECOVERY**



### Approach to the Recovery Phase

- Staged to align and adjust to changes to restrictions, be **multi-faceted** and have many **parallel streams**
- Includes a new **NSW Job Creation and Investment Program NSW** to provide investment for the Private Sector and include a review of Infrastructure to drive Recovery
- Stimulus measures and investment targeted at projects with **immediate job creation** and economic activity benefits, and prioritised based on high economic and social benefit-cost ratio
- NSW Treasury will use the **Outcomes Business Plans** to direct spend to the greatest **community benefit**.

# *Trade and investment is key* **TO DRIVING OUR ECONOMIC BLUEPRINT**

## **TRADE & INVESTMENT PLAYS A CRITICAL ROLE IN ECONOMIC GROWTH AND RENEWAL, GENERATING 1 IN 5 JOBS<sup>1</sup>**

- NSW businesses exported products and services valued at **~\$89.4bn** in 2017-18<sup>2</sup>
- **Exports** make up **14% of the NSW economy** and are growing at average 6.5% per annum (2014-18) <sup>2</sup>
- **21.1%** of Australia's total exports are from NSW<sup>4</sup>
- Australia received **~\$60bn** in new foreign direct investment in 2017<sup>3</sup>
- NSW received ~31% of the new greenfield FDI inflows into Australia from 2014 to 2018<sup>3</sup>
- More than **600** multinational HQs in NSW

## **STRATEGIC GOVERNMENT INTERVENTION TO ACCELERATE ECONOMIC DEVELOPMENT WILL:**

- Create great jobs in great places
- Grow capital investment
- Make our precincts economically successful and sustainable
- Position NSW globally and nationally for investment and trade growth
- Create liveable places and precincts which are vibrant, improve connectivity and reduce commute times
- Attract skilled labour, technology and innovative practices from abroad

1. Source: Department of Foreign Affairs and Trade, (Trade and investment publications and articles) Benefits of Trade and Investment. September 2018  
2. Source: Australia's Trade by State & Territory, DFAT 2018 based on ABS Catalogues 5220, 3101, 5368 and 5500.

3. Source: UNCATD FDI/MDE database, FDI Intelligence database. Converted from USD to AUD at 2017 average exchange rate (0.77/1)  
4. Source: Service Exports for NSW and Australia: ABS 5368.0.55.003 (2017-18) Merchandise Exports for NSW and Australia: ABS 5368.0.15a (2017-18)

## *NSW and Japan* **A LONG STANDING RELATIONSHIP**



**JAPAN is one of our oldest**  
trade and investment partners  
in Asia



Japan – Australia Economic  
Partnership Agreement  
(JAEPA) **further supported**  
through NSW-Tokyo  
Metropolitan Sister State  
Relationship



**One of NSW's largest**  
**export markets** for  
commodities and agricultural  
produce

**We have seen recent successes with**

**NEC**



**HITACHI**  
Inspire the Next



Australia's **second-  
largest source** of FDI  
from Asia



NSW's largest export market  
with the total merchandise  
**exports reaching \$12.2  
billion**

# *GLOBAL NSW* AUSTRALIA'S GLOBAL HUB

## A CLEAR VISION AND BRAND FOR SYDNEY AND NSW AS AUSTRALIA'S GLOBAL HUB



### **CONNECTED**

Driving trade and investment globally  
Advancing the global innovation economy



### **SMART**

Building our strengths to grow world leading industries and support innovation  
Being ready to adapt to the creation of new industries



### **VIBRANT**

Creating vibrant precincts that merge culture and competition  
Accelerating innovation and export opportunities







# DR JENNIFER WESTACOTT AO

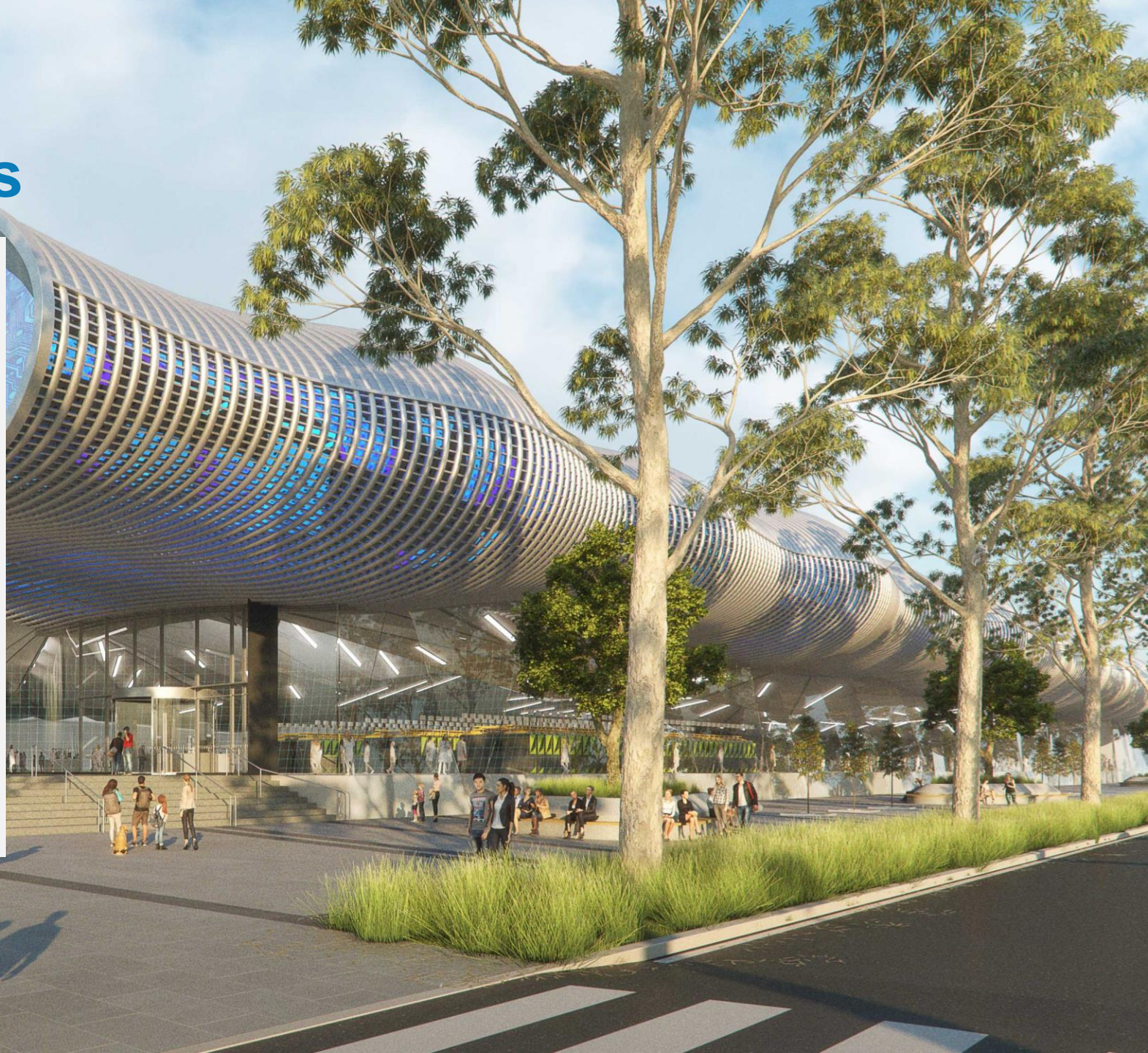
Chair of the Western Parkland City Authority Board, and  
Chief Executive Officer, Business Council of Australia

**Session 3: Opportunities within NSW's priority precincts**



# Key Speaking Points

- **Business sentiment across the economy**
- **Announcement of CSIRO's relocation to the Western Sydney Aerotropolis**
- **Establishment of the Western Parkland City Authority**





















# Thank you

NSW Office:

Ph: +61 2 8222 4888

E: [investment.enquiries@treasury.nsw.gov.au](mailto:investment.enquiries@treasury.nsw.gov.au)

W: <https://invest.nsw.gov.au/>

W: <https://global.nsw.gov.au/>

Japan Office:

Co-located with the Australian Trade and Investment Commission, Australian Embassy  
Tokyo

Ph: +81 3 5232 3926, 3979

E: [Peter.Knight@austrade.gov.au](mailto:Peter.Knight@austrade.gov.au); [Reiko.Shimada@austrade.gov.au](mailto:Reiko.Shimada@austrade.gov.au)